

# Training Facility Newsletter

## Saveco Training Facility Phase II

In the February Newsletter, you saw the outside of the two buildings that Saveco now occupies. At that time, both buildings were buried in snow. Quite a bit has changed since the snow.

The original building has undergone a make-over with new carpeting and paint plus the addition of more work stations and a small conference room. This building is still the main office and the warehouse portion is completely devoted to a working shop and our growing inventory of spare parts.

The new building houses the training center and equipment display area. It also gives us space to store large, slow moving inventory. But what it really provides is a welcoming space for training seminars for reps and customers.



The training area is a larger room with floor-to-ceiling windows. Nothing like a little natural light to keep everyone alert. The equipment display area is large enough to allow plenty of room to walk around the equipment. At the moment the display area is still a work-in-progress and we are preparing for WEFTEC. However, after WEFTEC, the plan is to finish the area to resemble a trade show booth with banners and other signage.

We envision our reps bringing customers to Saveco to look at the actual equipment, learn more about the equipment during a presentation on the feature and benefits and then make site visits to our growing list of installations in the area.



Two docks and a lot more off-road parking.

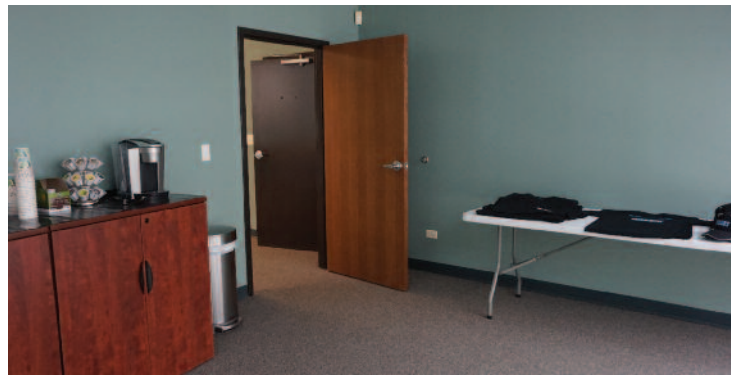


## Training Facility Phase II

We encourage you to keep this new resource in mind and use it when a customer needs more information to properly evaluate equipment for their project. Contact your Regional Manager to arrange a customer visit.



A brighter, roomier classroom with a place to display samples, a coffee bar and room for a nice breakfast or lunch buffet.



Plenty of room to view the equipment.



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